

1 aside of at least 10 percent of the gas sold under APL-5 come from smaller independent
2 gas producers and that it be sold on the same terms as are enjoyed by the primary
3 seller.¹⁰² Sales by small producers to the ENSTAR market on the same terms as are
4 provided for in a primary seller contract will create economic incentive for exploration
5 and production companies to risk investment capital in gas projects in the Cook Inlet
6 Basin.¹⁰³

7 Comments by Non-parties

8 A number of interested individuals and entities commented on APL-5 after
9 issuance of our public notice. While these individuals and entities did not participate in
10 the public hearing, we consider their comments important to our review.

11 For example, C. Grey objected to the production and transportation costs
12 that would be paid to the producer.¹⁰⁴ Daniel Donkel urged broader competition and
13 asked that the RCA assure that competitors be given a fair share of the ENSTAR gas
14 market.¹⁰⁵ Gregory Micallef requested a 25 percent set aside gas market for smaller
15 producers to encourage new competition amongst major oil companies and mid sized
16 independents.¹⁰⁶ G. Scott Pfoff, the president of Aurora Gas, LLC, cited the
17 commission to two major areas of concern with regard to APL-5: (1) a potential
18 negative impact on exploration and (2) a negative impact on the Moquawkie Contract
19 that Aurora has with ENSTAR.¹⁰⁷ AARP asked that the gas pricing provision of APL-5

21 ¹⁰²*Id.* at 2.

22 ¹⁰³*Id.* at 3.

23 ¹⁰⁴E-mail from C. Gray to RCA, filed in TA139-4, December 12, 2005.

24 ¹⁰⁵Letter from D. Donkel to RCA filed in TA139-4, November 28, 2005.

25 ¹⁰⁶Letter from G. Micallef to RCA filed in TA139-4, December 23, 2005.

26 ¹⁰⁷Letter from G. Pfoff to RCA filed in TA 139-4, December 22, 2005.

1 be investigated including the appropriateness of the index to which the prices are to be
2 tied, and other price components.¹⁰⁸

3 Standard of Review

4 ENSTAR asked us to find that APL-5 is in the public interest and allow the
5 costs that ENSTAR incurs under the agreement to be recovered in ENSTAR's rates.¹⁰⁹

6 ENSTAR's focus in this proceeding was on supply. "ENSTAR's main focus is having a
7 secure supply of gas now and in the future." According to ENSTAR, that's the main
8 issue for its customers and Southcentral Alaska.¹¹⁰

9 We believe ENSTAR's position that supply is the "main issue" does not
10 give enough weight to the cost of that supply. ENSTAR ratepayers, not ENSTAR, bear
11 the cost of natural gas supplies that ENSTAR's obtains in its negotiations with the gas
12 producers.¹¹¹

13 The AG observed,

14 "[f]irst, to be consistent with the public interest, any proposed GSA must help
15 provide ENSTAR with a reliable supply of gas. And second, gas sold under
16 APL-5 must be 'reasonably priced.' Both requirements must be met, and a
finding of reliability does not trump the need for ENSTAR to also show any
proposed GSA is "reasonably priced".¹¹²

17 We adopt the Attorney General's observations as our standard of review
18 because it achieves the proper balance between the needs of the utility and the needs
19 of the ratepayers. We will approve APL-5 if we find that it achieves a reliable supply at
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22 ¹⁰⁸Letter from AARP to RCA, filed in TA139-4, December 22, 2005.

23 ¹⁰⁹*ENSTAR's Issue Statement and Witness List*, filed June 28, 2006, at 1.

24 ¹¹⁰T-8 (Dieckgraeff) at 26.

25 ¹¹¹Tr. at 205.

26 ¹¹²*Comments of the Attorney General*, filed in TA-139-4, December 22, 2005)

1 a reasonable price. Only if both of these factors are met can we find that APL-5 is in the
2 public interest.

3 Discussion

4 In the words of ENSTAR's witness Goldsmith, these are times of
5 "unprecedented market uncertainty" in Cook Inlet.¹¹³ Indeed, we cannot predict from
6 the record presented by the parties whether, in the next decade, Cook Inlet will continue
7 to export gas, as it has for almost 40 years, or whether it will import gas, or both. During
8 the latter years covered by APL-5, ENSTAR's customers could, for example, burn
9 exclusively local gas or a mixture of local gas and foreign LNG or even North Slope gas.

10 We realize from the record that ENSTAR's alternatives for gas supply
11 today in Cook Inlet are limited. The many transportation options and availability of
12 multiple suppliers that exist in the contiguous 48 states are not present in the Alaska
13 market. ENSTAR witness Izzo stated that from a long-term perspective there are three
14 other ways to bring gas to ENSTAR's pipeline system, coalbed methane, conventional
15 gas from interior basins, and import of LNG.¹¹⁴ On the possibility of North Slope Gas
16 from a spur line, Izzo stated, "[t]he earliest that North Slope gas might be available to
17 ENSTAR would be right around the time that APL-5 expires, approximately 2016, and
18 that's only if everything goes perfectly."¹¹⁵

19 ENSTAR witness Goldsmith testified that the concern over the fall in Cook
20 Inlet gas reserves led us to approve the Unocal and NorthStar contracts.¹¹⁶ Marathon
21 informed us that it has taken deliberate steps to prove up gas reserves in response to
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23 ¹¹³T-6 (Goldsmith) at 3.

24 ¹¹⁴T-1 (Izzo) at 16.

25 ¹¹⁵T-2 (Izzo) at 6.

26 ¹¹⁶T-5 (Goldsmith) at 18.

1 the perceived market signals given to gas producers with ENSTAR's Unocal and
2 NorthStar contracts.¹¹⁷ Marathon stated it spent substantial sums of money since 2002
3 which clearly demonstrates that Marathon "reacted in the same way as Unocal and
4 NorthStar to find and develop Cook Inlet gas."¹¹⁸ Goldsmith explained to us that new
5 fields have been discovered and brought into production and production companies that
6 are new to Cook Inlet and Alaska have been exploring for gas.¹¹⁹ ENSTAR states its
7 experience with paying higher market-based prices has resulted in Unocal finding over
8 130 Bcf of gas it committed to ENSTAR.¹²⁰ ENSTAR believes that unless new reserves
9 are discovered, it will soon not have enough Cook Inlet gas to meet the needs of the
10 community.¹²¹

11 ENSTAR's case in support of APL-5 is based on an assumption that
12 ENSTAR's current ratepayers should, by themselves, pay prices for natural gas high
13 enough to incent future exploration and development in Cook Inlet. Among the recitals
14 in APL-5 is one that reads:

15 WHEREAS, Buyer believes that it is in the best interest of its customers to
16 encourage and promote additional Gas exploration and development to
meet the Gas demands of the Cook Inlet in 2009 and beyond;¹²²

17 It is evident from that recital, as well as ENSTAR's testimony in support of APL-5,¹²³ that
18 ENSTAR's case hinges on the assumption that it would be acceptable for its ratepayers
19 to pay more for gas than others pay in the belief that paying extra would help Cook Inlet

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21 ¹¹⁷T-9 (Webber) at 3.

22 ¹¹⁸T-10 (Webber) at 4-5.

23 ¹¹⁹T-5 (Goldsmith) at 17.

24 ¹²⁰T-8 (Dieckgraeff) at 10.

25 ¹²¹T-1 (Izzo) at 3.

26 ¹²²APL-5, at 1.

¹²³T-8 (Dieckgraeff) at 9.

1 exploration and development along. While it may be advantageous for a public utility's
2 shareholders to promote specific kinds of economic development, we cannot allow
3 ratepayers to bear the cost of this laudable goal alone.

4 Ratepayers should pay the going price in the regional market from which
5 they buy, a price that secures for them a gas supply with the appropriate swing they
6 need. They should not be required to pay a premium to achieve general economic
7 goals, although it might be acceptable under limited circumstances to acquire particular
8 supplies.

9 Ratepayers want gas at the lowest price they have to pay to get it. While
10 as Alaskans, they may prefer gas from nearby fields, which benefit the state and local
11 economies, as ratepayers, the price of gas is more important to them than its place of
12 origin. If foreign gas from a reliable source is cheaper, a public utility should not force
13 its captive ratepayers to pay for more expensive, Alaska gas. At this time, foreign gas is
14 not an option for ENSTAR or its ratepayers but, in the longer term, including many of
15 the years covered by APL-5, that option is viable.

16 The exploratory activity we believed that would lead to additional Cook
17 Inlet reserves as a result of our orders in Unocal and NorthStar has not materialized. In
18 the United States as a whole, the reserves-to-production ratio has historically been
19 about 10:1. In 1970 in the Cook Inlet, it was 30:1.¹²⁴ By 2002, the reserves-to-
20 production ratio had fallen to 10.7:1, close to the rest of the U.S. gas market.¹²⁵

21 ENSTAR stated that January 1, 2006, reserves compare unfavorably with
22 the Department of Natural Resources Cook Inlet reserves as of January 1, 2004.¹²⁶

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24 ¹²⁴*Id.* at 13.

¹²⁵T-5 at 15.

¹²⁶T-8 (Dieckgraeff) at 5.

1 Reserves are lower by nearly the amount of production that occurred during the two-
2 year period, decreasing by 439.1 Bcf.¹²⁷

3 Despite ENSTAR's ratepayers funding millions of dollars in an "exploration
4 and development" incentive plan, Cook Inlet reserves have declined. No party
5 presented evidence that Henry Hub pricing resulted in more reserves for ENSTAR.
6 ENSTAR witness Goldsmith described supply curtailments that occurred in the winter of
7 2005-2006 and stated that those incidents suggested that the reserves-to-production
8 ratio is lower than it should be and that it is due to insufficient incentives to invest in new
9 reserves.¹²⁸

10 No party presented evidence to us that would suggest how much price
11 incentive ENSTAR ratepayers must pay to increase Cook Inlet reserves.¹²⁹ Marathon
12 witness Henning affirmed that no company ever made an investment exclusively off a
13 pricing signal.¹³⁰

14 We must reluctantly conclude, based on this record, that the now five year
15 old economic experiment promoted by ENSTAR in both the Unocal and NorthStar
16 contracts has not produced noticeable results. There have been no net reserves added

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19 ¹²⁷*Id.*

20 ¹²⁸T-5 (Goldsmith) at 19.

21 ¹²⁹We also cannot ignore the parts of this record that tell us that exploration (as
22 distinct from development of existing reserves) in Cook Inlet cannot be incentivized at
23 any price, that the possibility of a spur line from the North Slope trumps any monetary
24 effort ratepayers could make. And always in the back of producers' minds is the
25 possibility and expected price of imported LNG. ENSTAR offering a price above that
26 expected amount is unlikely to incent general exploration and development, although it
might elicit the desired behavior as to particular gas for which ENSTAR pledges to pay
its uniquely high price.

¹³⁰Tr. at 1466.

1 to Cook Inlet. In fact, what ENSTAR tells us today is that reserves replacement is not
2 keeping up with production.¹³¹

3 We note from the record there seems to be only one driver that spurs
4 substantial increases in Cook Inlet reserves—the export of LNG to Japan. Tesoro
5 witness Schlesinger stated, “[t]he export sale of Cook Inlet gas as LNG to Japan also
6 represents Marathon’s primary alternative market for its gas sales.”¹³² Cook Inlet
7 reserves additions were reported in only 3 years between 1977 and 2004.¹³³ In 1986,
8 Cook Inlet reserves increased by 1,400 Bcf, in 1996 reserves increased by 955 Bcf, and
9 in 1997 by 439 Bcf.¹³⁴

10 Phillips Alaska Petroleum Gas Corporation and Marathon Oil Company
11 (the owners of the LNG plant) sell LNG to utility companies in Japan. On April 11, 1988,
12 two years after Cook Inlet reserves were increased by 1,400 Bcf, the LNG owners filed
13 an application with the Economic Regulatory Administration (ERA), requesting a fifteen-
14 year export license extension to March 31, 2004¹³⁵

15 Eight years later, on December 31, 1996, the owners of the LNG plant
16 filed an application requesting that the DOE extend their authorization to export LNG for
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22 ¹³¹T-8 (Dieckgraeff) at 5.

23 ¹³²T-19 (Schlesinger) at 8.

24 ¹³³T-5 (Goldsmith) at 16.

25 ¹³⁴H-2 at 71.

26 ¹³⁵H-60 at n.3 referencing DOE/ERA Opinion and Order No. 261, *Order Amending Authorization to Export Liquefied Natural Gas to Japan* (Order No. 261).

1 five years through March 31, 2009.¹³⁶ In 1996 and 1997, Cook Inlet reserves increased
2 by nearly 1,400 Bcf. The export license was extended through March 31, 2009.¹³⁷

3 We observe with interest this correlation between Cook Inlet reserves
4 growth and requests for extension of LNG exports¹³⁸ revealed in this record. The record
5 before us provides little more than speculation that the use of Henry Hub by one utility
6 provides sufficient incentive to result in Cook Inlet reserves growth.

7 Reliable Supply of Gas

8 ENSTAR stated that it applied the following criteria for new gas
9 purchases, (1) full requirements (if possible) (2) full swing, (3) fair price, (4) proven
10 reserves and (5) diversified supply.¹³⁹ ENSTAR stated its first priority is always to
11 obtain a reliable, long-term gas supply at the lowest possible price.¹⁴⁰

12 ENSTAR witness Izzo stated,

13 I see APL-5 as a bridge contract that will give ENSTAR a high level of supply
14 security during a very, very uncertain transition period. APL-5 provides us
15 with an assured supply at a reasonable, market-based price, provided by a
16 highly reliable and responsible supplier that ENSTAR has been able to trust
17 to meet its requirements for over 40-years."¹⁴¹

18 ¹³⁶H-60 at 2.

19 ¹³⁷H-60 at 57.

20 After taking into consideration all of the information in the record..., we find a
21 five-year extension of the authority.... to export LNG to Japan has not been
22 shown to be inconsistent with the public interest. In particular, the record
23 shows here is a sufficient regional supply of natural gas to satisfy local and
24 export demand through the extension period. Furthermore, we believe the
25 extension will continue benefits provided by the export to the Alaskan
26 economy, energy production, and international trade.

¹³⁸T-5 (Goldsmith) at 16).

¹³⁹T-7 (Dieckgraeff) at 11).

¹⁴⁰*Id.* at 12.

¹⁴¹T-2 (Izzo) at 7.

1 ENSTAR bears the burden of proving that this contract will provide that
2 high level of supply security. We test ENSTAR's statements against the record
3 compiled in this hearing.

4 ENSTAR believed that Marathon has committed to supply ENSTAR's
5 unmet requirements through 2016.¹⁴² It maintained that:

6 ENSTAR's most recent major gas supply contract, the Unocal contract was
7 not backed by proven reserves, but rather imposed an exploration obligation
8 on Unocal and it has been quite successful. As a result Unocal has found,
9 and is developing, significant new quantities of gas on which ENSTAR has
"first call". ENSTAR believes however that is prudent that the next layer of
gas supply be based on proven reserves."¹⁴³

10 This commitment is embodied in APL-5 contract at Section 2.3, Full Requirements
11 Supplier, which states. In part,

12 2.3 Full Requirements Supplier. The Parties acknowledge and agree that
13 Seller has made the Initial Annual Commitments in such amounts as are
14 necessary, in light of Buyer's current projections, to 'reduce Buyer's Unmet
15 Requirements .to zero (0) for each Contract Year beginning in Contract Year
2009 and ending in Contract Year 2016, and that, for those Contract Years,
16 Seller will be "Buyer's Full Requirements Supplier."¹⁴⁴

16 Section 2.7.4 of the Contract discusses the priority of ENSTAR's position
17 in relation to other of Marathon's gas sales contracts and states, in part,

18 2.7.4 Seller shall not commit to dispose of Gas from Seller's Proven
19 Reserves if such commitment would have a 'material adverse effect on
20 Seller's ability to meet the obligations of Seller under this Agreement. *Except*
21 *for Seller's Third Party Commitments*, Buyer has first call on Seller's Gas
22 delivered into the Cook Inlet Area necessary to meet Seller's obligations to
23 make Gas available to Buyer under this Agreement. Any agreement'
(including an amendment to Seller's Third Party Commitments or exercise of
an option under Seller's Third Party Commitments) made on or after October
14, 2005 by Seller to dispose of Seller's Gas from its Proven Reserves
during the Term of this Agreement must recognize that Seller has committed

24 ¹⁴²T-7 (Dieckgraeff) at 14.

25 ¹⁴³*Id.*

26 ¹⁴⁴H-1B at 9.

1 to make Gas available to Buyer under this Agreement and that Buyer has
2 prior call on that Gas to satisfy the obligations of seller to make Gas
available to Buyer.¹⁴⁵

3 A list of fifteen contracts or agreements between Marathon and third
4 parties are included at Exhibit E to the contract.¹⁴⁶ Several of the contracts appear to
5 be related to Marathon's LNG export activities as well as what appear to be gas supply
6 contracts with Agrium, Tesoro, Chugach Electric Association, XTO Energy, and others.

7 During the hearing we became aware that ENSTAR had not fully
8 evaluated the effect of Section 2.7.4 on its committed supplies from Marathon.¹⁴⁷

9 ENSTAR has relied on Marathon's representations "about not letting the
10 town to go dark while industrials operated"¹⁴⁸ and has required a reserves letter from
11 Marathon but has not yet fully evaluated it.¹⁴⁹ ENSTAR maintained that it takes a lot of
12 comfort from its 40-plus year relationship with Marathon.¹⁵⁰

13 ENSTAR stated that its criteria for new gas purchases are based on full
14 requirements, proven reserves, and diversified supply.¹⁵¹ We have established a
15 standard of review which requires that APL-5 provide a reliable supply of gas at a
16 reasonable price.

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21 ¹⁴⁵H1-B at 12 (emphasis added).

22 ¹⁴⁶H-1B, at 58.

23 ¹⁴⁷Tr. at 151-157.

24 ¹⁴⁸Tr. at 1016.

25 ¹⁴⁹Tr. at 1019.

26 ¹⁵⁰Tr. at 1017.

¹⁵¹T-7 (Dieckgraeff) at 3.

1 We find that ENSTAR did not meet its burden of proof that APL-5 provides
2 a reliable supply of gas because it has not sufficiently reviewed possible commitments
3 of Marathon's reserves prior to bringing the contract to us for approval.¹⁵²

4 Were this the only deficiency in ENSTAR's case in support of APL-5, we
5 would be able to conditionally approve APL-5, subject to ENSTAR's submission of
6 further information curing this defect.

7 Our Unocal and NorthStar orders have been read too broadly by
8 ENSTAR.¹⁵³ We have not decided that Lower 48 market prices are a reasonable proxy
9 for Cook Inlet market prices under all circumstances and we certainly have not decided
10 that we will allow ENSTAR or any other public utility to pay Lower 48 market prices plus
11 transportation plus production taxes for all Cook Inlet gas.¹⁵⁴

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20 ¹⁵²*Id.* at 11 and Tr. 1016-1020.

21 ¹⁵³For example, Marathon's witness Henning testified that "[w]hen the
22 Commission approved the pricing provisions of the Unocal contract with ENSTAR, it
23 sent a clear price signal that the market for natural gas in Alaska would be linked with
24 the broader North American natural gas market." T-14 (Henning) at 12.

25 ¹⁵⁴Henry Hub prices have departed fundamentally from the basic economics of
26 Cook Inlet since the time of the Unocal contract and the NorthStar contract. Even if our
orders could reasonably be read to generally endorse Henry Hub prices, which we do
not believe they can, it would be necessary for us now, solely because of that
departure, to reexamine that policy decision.

1 ENSTAR has told us there is no other company that can provide what
2 Marathon offers to provide in APL-5.¹⁵⁵ Thus, there is no competition for this piece of
3 ENSTAR's gas supply.¹⁵⁶ Competition is what holds down price. In the absence of
4 competition, it is only our review that serves to hold down price. Marathon has every
5 incentive to negotiate for itself the highest price it believes ENSTAR would pay or we
6 would allow ENSTAR to pay. We must carefully assess the agreed-upon price.

7 The price in APL-5 is not a negotiated price. ENSTAR and Marathon
8 decided not to negotiate a price but rather to select an index and allow that index to set
9 the price of the contract, with add-ons for transportation and production taxes. A market
10 price is not a negotiated price. In that way APL-5 is like the Unocal and NorthStar
11 contracts and unlike the ENSTAR supply contracts that preceded the Unocal and
12 NorthStar contracts. Those legacy contracts contained negotiated prices, based on
13 market conditions in Cook Inlet. The negotiated prices of the legacy contracts are
14 adjusted annually according to an agreed upon index.

15 Evaluation of APL-5 Price

16 We evaluate the reasonableness of the pricing terms of APL-5 as a whole
17 rather than picking apart the elements and assessing the reasonableness of each
18 element separately, as we did with the Unocal and NorthStar contracts. We now
19 recognize that pricing terms are negotiated as a whole, that each element is adjusted

21 ¹⁵⁵T-7 (Dieckgraeff) at 10.

22 ¹⁵⁶We are not certain there is any meaningful competition for ENSTAR's
23 business. The gas supply in Cook Inlet is largely tied up in long-term contracts. A
24 workably competitive environment for ENSTAR's supply would be one in which
25 producers sold gas on short-term contracts and there was common carrier storage
26 available to take care of ENSTAR's swing requirements. Only under those conditions
could small and large producers be on equal footing to compete for ENSTAR's
business.

1 and fine-tuned to counterbalance each other element of the contract to arrive at terms
2 the contracting parties can embrace. If we were to assess individual items with the
3 intent of conditioning our approval on a change in one or more individual elements, we
4 would be disturbing that balance.

5 We believe the fairer and wiser course is to approve or disapprove pricing
6 terms as a whole. We take the price of APL-5 and superimpose the changes Marathon
7 offered (none of which ENSTAR objected to) in response to some of the intervenors'
8 concerns and assess the resulting pricing terms as a whole. We cannot find that either
9 the original pricing terms of APL-5 or the pricing terms as revised by Marathon assure
10 that ratepayers will pay no more than a reasonable price for the gas bought for them
11 under APL-5.

12 The other Marathon contracts entered into evidence in this proceeding
13 (and given confidential status) demonstrate that the price of APL-5, at present Henry
14 Hub 12-month trailing average prices plus 25¢ for transportation plus production
15 taxes,¹⁵⁷ is a radical departure from the basic economics of Cook Inlet. ENSTAR has
16 not sufficiently justified that radical departure in this record.

17 The best proxy we have for the Cook Inlet market price for gas with the
18 same variable deliverability and swing required by ENSTAR is ENSTAR's own
19 WACOG. The WACOG, by its very nature, represents a diverse base of suppliers, both
20 willing and able to meet ENSTAR's deliverability and swing. ENSTAR's WACOG is also
21 comprised of a blend of legacy pricing based on proven reserves combined with the
22 exploration-driven Henry Hub, through Unocal. That WACOG is currently approximately
23 \$5.00 for calendar year 2006. The 2006 price of APL-5 (if in effect, which it is not) is

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25 ¹⁵⁷If ENSTAR were taking gas under APL-5 today the price of gas would be
26 \$7.50 plus production taxes. Tr. 924.

1 \$7.50 plus production taxes. The APL-5 price for proven reserves represents at least a
2 50 percent increase over ENSTAR's current WACOG. That is an unacceptable
3 divergence because ENSTAR is currently receiving supplies from both proven reserves
4 and exploration efforts at a much lower price.

5 ENSTAR has not sustained its burden to prove that the price of APL-5 is
6 reasonable. We reject APL-5 based on our conclusion that the price, to the extent that
7 it increases ENSTAR's WACOG, is not reasonable.

8 We give guidance to the contracting parties on what pricing terms we
9 might be able to accept. In doing so, we do not seek to interfere with future negotiations
10 or second-guess past negotiations. The APL-5 pricing terms are simply too divergent
11 from other prices in Cook Inlet. They must be conformed in some way to the realities of
12 the Cook Inlet market.

13 As evidenced in our earlier discussion, we have difficulty approving pricing
14 terms if the parties' goal in entering into those terms is to change the Cook Inlet market
15 by paying a higher price than is necessary to obtain the gas needed. We believe
16 ENSTAR should pay prices appropriate to the existing market, considering its
17 deliverability and swing requirements. ENSTAR is likely to need to pay a higher price
18 than other buyers in Cook Inlet because of those requirements but needs to create an
19 adequate record on which we can base our decision in support of that need.

20 The use of Henry Hub or another market index with or without discounts
21 requires the parties to justify use of the index for their contract and must reconcile use
22 of the market index with Cook Inlet market conditions. Assuming they do so, use of
23 such an index might be acceptable, but only if transportation and production taxes are
24 not added on and if there is a meaningful cap.

1 The record reveals that, generally, sellers pay transportation to the hub at
2 which gas is priced and buyers pay transportation away from the hub.¹⁵⁸ Whether
3 transportation should be added on to a hub market index price depends upon the
4 pricing point to which the market price index is applied. In this instance, the only points
5 which make sense under the configuration in Cook Inlet are the KPL junction (where a
6 number of pipelines, including ENSTAR's eastside pipeline, come together) and the
7 inlet to ENSTAR's westside pipeline in the Beluga River field.

8 The only reasonable alternatives to those points are the wellheads in each
9 field. We believe wellheads are inappropriate pricing points at which to apply a market
10 index. The evidence tells us that sellers pay transportation from the wellhead to the
11 hub.

12 We do not believe a reasonable price would include a transportation cost
13 added on to a price determined directly by a market index. Transportation was not
14 added on to ENSTAR's legacy contracts. The Unocal contract did provide that a fee
15 would be added on to the market price if gas was shipped through a newly constructed
16 pipeline. A transportation fee was also to be added on to the market index price in the
17 NorthStar contract. The Unocal and NorthStar contracts are distinguishable from the
18 current contract because the pricing terms in those contracts were approved as
19 exploration incentives. We would not allow a transportation fee to be added to a market
20 index price in APL-5.

21 There is no evidence in this record that buyers at Henry Hub or at any
22 other hub with a market index pay sellers' production taxes. Production taxes are a
23 normal cost of producing gas, like compressors, salaries, and office overhead. Market
24 prices are a function of supply and demand and have no relationship to costs of

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26 ¹⁵⁸T-13 (Elder) at 6-8.

1 production. ENSTAR did not provide any support for the tax add-on in APL-5 except to
2 say that the provision is in all its other contracts and that producers preferred it that
3 way.¹⁵⁹ Contrary to our decision in NorthStar, we now find on the basis of the existing
4 record in this proceeding insufficient justification to add production taxes on to market
5 index prices, which already compensate sellers for costs of production.

6 Prices established on Henry Hub might be acceptable in the presence of a
7 meaningful cap. Neither the \$15.00 cap nor the \$14.00 cap proposed protects
8 ratepayers from anything other than circumstances in Lower 48 markets that are so dire
9 as to be almost unimaginable. The devastating storms of 2005 resulted only in price
10 spikes to \$15.00. The yearly average for 2005 was in the \$9.00 range. We find that in
11 this market even a cap of \$9.00 does not ensure that ENSTAR's ratepayers will pay a
12 reasonable price when we see other buyers in Cook Inlet paying less than half that
13 amount. Even the Japanese utilities taking Cook Inlet gas pay \$2.00 less than this
14 \$9.00 cap at the receiving point in Japan. If a contract is priced to another market, there
15 must be a meaningful cap that prevents the price paid by ENSTAR's ratepayers from
16 diverging too far from the price paid by others in Cook Inlet unless that divergence is
17 due to and in proportion with differing deliverability and swing requirements.

18 We understand that the price of natural gas is rising, in step with crude oil.
19 There is evidence in the record that natural gas prices have been steadily increasing in
20 the Pacific Basin.¹⁶⁰ There is evidence in the confidential record that non-utility
21 contracts for gas supplies have been increasing. We are not opposed to recognizing in
22 APL-5 economically rational price increases that reflect the realities of Cook Inlet's gas
23 market.

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¹⁵⁹T-8 (Dieckgraeff) at 19.

25 ¹⁶⁰T-19, Ex. BSA-5.

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1 Conclusion

2 On the basis of the evidence in this record we conclude that ENSTAR has
3 failed to meet its burden of proof that APL-5 achieves a reliable gas supply at a
4 reasonable price. Accordingly, we reject the addition of TA139-4 as a base supply
5 contract having the effect of increasing the current average cost of system gas supply
6 as proposed by ENSTAR. We note, however, that ENSTAR's tariff allows it to add base
7 supply contracts having the effect of decreasing the cost of system gas without our
8 approval. We allow ENSTAR to add TA139-4 to its base supply under those limited
9 conditions.

10 Final Order

11 This order constitutes the final decision in this proceeding. This decision
12 may be appealed within thirty days of the date of this order in accordance with
13 AS 22.10.020(d) and the Alaska Rules of Court, Rule of Appellate Procedure
14 (Ak. R. App. P.) 602(a)(2). In addition to the appellate rights afforded by
15 AS 22.10.020(d), a party has the right to file a petition for reconsideration as permitted
16 by 3 AAC 48.105. If such a petition is filed, the time period for filing an appeal is then
17 calculated under Ak. R. App. P. 602(a)(2).

18 ORDER

19 THE COMMISSION FURTHER ORDERS:

- 20 1. TA139-4, as presented by ENSTAR Natural Gas Company, a Division
21 of SEMCO Energy, Inc., is rejected as discussed in the body of this order.
- 22 2. TA139-4, as presented by ENSTAR Natural Gas Company, a Division
23 of SEMCO Energy, Inc., may otherwise go into effect immediately without further
24 approval, provided it has the effect of decreasing the current average cost of system
25 gas as per tariff Sheet No. 90, Section 708f.
- 26

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3. By 4 p.m., November 1, 2006, should ENSTAR Natural Gas Company, a Division of SEMCO Energy, Inc., choose to have TA139-4 take effect under Ordering Paragraph No. 2 above, it must file any revisions to its contract terms and perfect its supply commitments under Section 2.7.4 of APL-5.

DATED AND EFFECTIVE at Anchorage, Alaska, this 28th day of September, 2006.

BY DIRECTION OF THE COMMISSION
(Commissioners Dave Harbour and Mark K. Johnson, dissenting.)

(S E A L)

Appendix
ENSTAR Weighted Average Cost of Gas 2002 – 2006

2002				2003			
Contract	Price	Vol. BCF	Total \$ Millions	Contract	Price	Vol. BCF	Total \$ Millions
APL-4 ¹	2.46	21.0	51.67	APL-4	2.40	19.0	45.69
Beluga ²	2.43	3.0	8.01	Beluga	2.42	3.3	7.99
Moquawkie ³	2.99	1.3	3.84	Moquawkie	3.00	4.2	12.64
Unocal ⁴	-	-	-	Unocal	-	-	-
		25.6	63.52			26.5	66.32
Adjustments			0.28	Adjustments			1.14
Total Gas Costs			63.80	Total Gas Costs			67.46
Total Sales Volume (BCF)			25.46	Total Sales Volume (BCF)			26.38
Weighted Average Cost of Gas			2.5059	Weighted Average Cost of Gas			2.5575

2004				2005			
Contract	Price	Vol. BCF	Total \$ Millions	Contract	Price	Vol. BCF	Total \$ Millions
APL-4	2.69	17.0	45.68	APL-4	3.38	15.0	50.64
Beluga	2.78	2.1	5.83	Beluga	3.56	1.6	5.70
Moquawkie	2.98	2.9	8.70	Moquawkie	3.02	1.9	5.74
Unocal	4.74	5.3	25.31	Unocal	5.10	9.2	47.06
		27.4	85.51			27.7	109.15
Adjustments			(0.84)	Adjustments			(0.87)
Total Gas Costs			84.67	Total Gas Costs			108.28
Total Sales Volume (BCF)			27.20	Total Sales Volume (BCF)			27.54
Weighted Average Cost of Gas			3.1123	Weighted Average Cost of Gas			3.9321

2006			
Contract	Price	Vol. BCF	Total \$ Millions
APL-4	4.43	13.0	57.58
Beluga	5.12	1.1	5.64
Moquawkie	3.04	1.8	5.47
Unocal	6.49	10.7	69.32
		26.6	138.00
Adjustments			(6.00)
Total Gas Costs			131.99
Total Sales Volume (BCF)			26.39
Weighted Average Cost of Gas			5.0009

Source: Exhibit H-39, as corrected by RCA Staff

¹ APL-4 Gas Purchase Agreement with Marathon Oil Company, dated May 1, 1988, and approved by the Commission in U-88-49(6), dated July 20, 1989.

² Beluga Gas Purchase Agreement between Shell Western E&P, Inc. and Alaska Pipeline Company, approved by the Commission in docket U-83-2(6), dated June 3, 1983. The Commission approved an amended contract, Beluga Schedule 3, in U-92-7(3) dated December 7, 1992.

³ Moquawkie Gas Purchase Agreement with Anadarko Petroleum Corporation and Phillip's Alaska, Inc., dated May 16, 2000, and approved by the Commission in TA114-4, dated July 27, 2000.

⁴ Unocal Gas Purchase Agreement with Union Oil of California Inc., approved by the Commission in U-01-7 dated October 25, 2001.

APPENDIX C



3000 Spenard Road
P.O. Box 190288
Anchorage, AK 99519-0288
www.enstarnaturalgas.com

January 19, 2007

RECEIVED

JAN 19 2007

STATE OF ALASKA
REGULATORY COMMISSION OF ALASKA

Regulatory Commission of Alaska
701 West 8th Ave., Suite 300
Anchorage, Alaska 99510

Re: U-06-002

Dear Commissioners:

Marathon Oil Company has notified ENSTAR Natural Gas Company that Marathon is exercising its rights to terminate the 2005 Gas Supply Agreement (commonly referred to as APL-5) under Section 10.1.2 of the Agreement because the Agreement was not approved by the RCA. The contract was the subject of docket U-06-002. A copy of Marathon's letter to ENSTAR is enclosed.

Marathon and ENSTAR have scheduled a meeting during the week of January 22 to discuss ENSTAR's gas supply needs.

Sincerely,

A handwritten signature in black ink, appearing to read "Daniel M. Dieckgraeff".

Daniel M. Dieckgraeff
Manager, Regulatory and Gas Supply

Anchorage: 907-277-5551 • Kenai Peninsula Office: 907-262-9334 • Mat-Su Office: 907-376-7979

All Our ENERGY Goes Into Our Customers



P.O. Box 3128
Houston, TX 77253-3128
Telephone 713/629-6600

January 3, 2007

Mr. Tom East
ENSTAR Natural Gas Company
3000 Spenard Road
P.O. Box 190288
Anchorage, AK 99519-0288

Re: Termination of Gas Sales Agreement, dated October 14, 2005, between Marathon Oil Company and Alaska Pipeline Company

Dear Mr. East:

As you know, the Regulatory Commission of Alaska (the "Commission") issued Order U-06-02(15) on September 28, 2006, which rejected the Gas Sales Agreement, dated October 14, 2005 (the "Agreement"), between Marathon Oil Company ("Marathon") and Alaska Pipeline Company ("ENSTAR") as a base supply contract to the extent that it would increase the current average cost of ENSTAR's system gas supply. Both Marathon and ENSTAR sought reconsideration of Order U-06-02(15), with Marathon citing several deficiencies in Order U-06-02(15) and requesting that the Commission "vacate its rejection of the [Agreement], and issue an order approving [the Agreement] as offered to be modified by Marathon at the hearing". ENSTAR sought reconsideration of Order 15 asking for "additional guidance and additional time to secure the [Agreement] gas on terms acceptable to all Commissioners," seeking specific guidance on the portion of the order that approved the Agreement as a base supply contract to the extent that it would decrease the current average cost of system gas supply (the "WACOG option") and several statements made by the Commission regarding provisions it did not find acceptable as the basis for an agreement.

On December 29, 2006, the Commission issued Order U-06-02(17) which granted reconsideration with respect to several points raised by Marathon in its Petition for Reconsideration, but ultimately denied Marathon's request that the Commission approve the Agreement. In Order U-06-02(17), the Commission also denied ENSTAR's petition, declining to "clarify the WACOG option", and electing not to offer any definitive guidance on the modifications to the Agreement that it might find acceptable. In effect, therefore, the Commission reaffirmed the ruling in Order U-06-02(15) that the Agreement be rejected as a base supply contract and that the costs related to the Agreement not be recoverable in ENSTAR's gas cost adjustment.

These Orders were the culmination of over two years of diligent effort on the part of both our companies, which included a substantial investment of time and money during the Agreement negotiation process and the ensuing efforts required to achieve

regulatory approval. As we documented and testified to the Commission, Marathon also made a substantial investment in developing the proven reserves that would have been committed to its performance under the Agreement. Marathon is very disappointed in the Commission's rejection of the Agreement, as we believed that it represented reliable and reasonably priced gas supply for ENSTAR's customers and, therefore, should have been found to have been in the public interest.

Section 10.1.2 of the Gas Sales Agreement states that "if the RCA does not approve all the terms of this Agreement or if it imposes terms and conditions unacceptable to Buyer or Seller, Buyer or Seller may terminate this Agreement by giving notice of termination within thirty (30) days of the date the RCA's order is served." As discussed above, Order U-06-02(15) and Order U-06-02(17) result in the failure of the RCA to approve all the terms of the Agreement. Therefore, pursuant to Section 10.1.2 of the Agreement, MOC regrettably terminates the Agreement effective as of the date of this letter.

Based on the most recent long term supply forecast that ENSTAR delivered to Marathon, we understand that ENSTAR needs to acquire additional gas supplies to offset unmet requirements that exist commencing in 2009. However, Marathon cannot justify continuing to fund the investments necessary to service ENSTAR's unmet requirements without a mutually acceptable and Commission approved sales contract that underpins the expenditures. Further, it appears to Marathon that embarking on a new gas sales contract with ENSTAR is highly problematic considering the uncertainty created by the Commission's decision in this proceeding. This is true not only because the outcome of such a proceeding cannot be reasonably predicted, but also because Marathon cannot afford to restrict, as it did in the Agreement, its ability to market its proven reserves of natural gas to other customers for the expected duration of another Commission proceeding. Any ability for Marathon and ENSTAR to come to an agreement to meet such unmet requirements is also in doubt due to the potential priority rights to supply such requirements accorded to Union Oil Company of California under its agreement with ENSTAR.

Marathon remains committed to its natural gas marketing program to ENSTAR and other customers in Southcentral Alaska. However, in order for Enstar to secure long term gas sales contracts there needs to be both clarity of the circumstances and conditions under which ENSTAR can secure future supplies, and Commission support for such an approach. We are happy to provide you with our input and support as you embark upon the challenges of securing additional, reliable natural gas supplies for your customers.

Sincerely,


David Risser
Manager, North American Natural Gas Marketing

cc: Gene Dubay
Patrick J. Kuntz

William R. Holton
John A. Barnes

Daniel Dieckgraef
Charles Hernandez

C. Leslie Webber

APPENDIX D

STATE OF ALASKA

REGULATORY COMMISSION OF ALASKA

Before Commissioners:

Kate Giard, Chairman
Dave Harbour
Mark K. Johnson
Anthony A. Price
Janis W. Wilson

REGULATORY COMMISSION OF ALASKA
701 West Eighth Avenue, Suite 300
Anchorage, Alaska

PUBLIC MEETING

January 24th, 2007
9:00 o'clock a.m.

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1 point presentation and that's very helpful and we certainly do
2 now have the transcript to look forward to, but I wondered if
3 you had any further written -- a white paper on the issue or is
4 this presentation what you want to be filed with the Commission
5 now?

6 ACTING CHAIR JOHNSON: If I might, Commissioner Giard,
7 it's my understanding from their presentation is that they are
8 not making a filing with the Commission at this time.

9 CHAIRMAN GIARD: Right, I understand. But in terms of an
10 overall, kind of, presentation I just didn't know whether they
11 also handed out, you know, a white paper or a written
12 description.....

13 ACTING HAIR JOHNSON: No, I think.....

14 CHAIRMAN GIARD:or any (ph) other materials
15 (simultaneous speech).....

16 ACTING CHAIR JOHNSON: We have the power point -- yeah.

17 CHAIRMAN GIARD: Yeah, that's good.

18 ACTING CHAIR JOHNSON: Okay. With that, if there's
19 nothing further on this side of the room (ph), we will be in
20 recess until 11:00 o'clock. And off record. Thank you.

21 (Off record - 10:46 a.m.)

22 (On record - 11:03 a.m.)

23 ACTING CHAIR JOHNSON: We are back on record after a
24 relatively short and painless break. The next item on our
25 agenda is a presentation by Dan Dieckgraeff of Enstar Natural

1 Gas Company. And the presentation is apparently entitled
2 Winter Operations Update. Mr. Dieckgraeff.

3 MR. DIECKGRAEFF: Thank you very much. The Commissioners
4 and the Court Reporter have hard copies of this presentation,
5 but this presentation is going to mainly focus on some maps
6 that are in the presentation and they have some animations, so
7 I would suggest that you follow the power points 'cause you may
8 -- what ends up when we print out the power point slides is you
9 get the last thing on there.

10 Commissioner Giard should also have a copy of the power
11 point presentation. It was e-mailed to her along with the
12 AEL&P presentation earlier. Since it does have maps I am going
13 to, with the Commission's permission, use the mobil mic and
14 move up around because I want to point out some things on here.
15 It's a little easier if I'm closer to the screen.

16 (Off record comments)

17 MR. DIECKGRAEFF: Not knowing to the extent of the
18 audience we'd have today, I just wanted to quickly point out
19 who we are. Enstar Natural Gas was established in 1961. We
20 serve southcentral Alaska from Houston in the north to
21 Kenai/Soldotna/Ninilchik on the south to, of course, the
22 Anchorage bowl, Eagle River, Girdwood and on to Whittier to the
23 east.

24 We serve over 125,000 meter, I think in 125,000 location
25 which is how we count customers in our business. And based on

1 average households we calculate we serve 340,00 Alaskans in our
2 service area.

3 We have over 3,000 miles of distribution mains and
4 transmission mains taking case. Most of those are high density
5 plastic. Of course, the big pipes, the transmission pipes are
6 steel. We figure that we have an impact of about \$302 million
7 on Alaska's economy with about 168 employees. We're the
8 largest energy utility in the state. And we added about 3,500
9 customers last year.

10 The reason why I'm coming down and giving you this
11 presentation is in various forums, public meetings and
12 communications during the first half of the winter, kind of,
13 going to inform the Commission of what's going on. We thought
14 we'd, kind of, come down and tell you what happened when we set
15 -- with the last bit of cold weather where we, as well as
16 Chugach Electric and ML&P set system records for throughput and
17 usage.

18 We did set a record two weeks ago yesterday on January
19 9th, 292,000 Mcf per day when through our system. Actually the
20 evening of the night before for a period of time we were
21 actually running at over 305 million going through our system.

22 Of that 292 million cubic feet, 227 were gas purchases by
23 Enstar for its gas sales customers, residential, small
24 commercial, large commercial customers.

25 We also were moving gas, about 16 and a half million to

1 commercial transport customers, large commercial customers
2 getting transport service on our system primarily served by
3 Marathon. DOD is their largest customers and Aurora.

4 We also were hauling about 44 million to the power
5 locations. That's primarily ML&P. In fact, I think that was
6 all ML&P on that day. We were also moving about 5 million of
7 firm transport to an industrial customer at that time. The
8 average temperature was 10 below for the day.

9 I will point out that these are preliminary numbers based
10 on our telemetry and conversations with various parties. At
11 the end of the month when you go out and get the actual reads,
12 look at the actual locations, some of these can shift around a
13 little bit, but this is what we are estimating was going on.
14 We know what the total number was, just the split may be a
15 little different on some of the amounts.

16 The Commission I know is somewhat familiar with our
17 system, but I'm not sure about the audience so I just want to
18 quickly give you a little history of the transmission system as
19 it exists today. The blue -- heavy blue lines in this slide,
20 and I have switched to the first map slide for Commission
21 Giard, if she's on.

22 The blue lines are Enstar's transmission lines. The
23 original system was constructed by Enstar in the 1960s and
24 upgraded through the '70s to bring gas from the Kenai field
25 which is the purple blob down by Soldotna up to the Anchorage

1 system. There was a small expansion of that which we refer to
2 as the royalty line that was constructed in the late '70s up to
3 Nikiski to interconnect with some of the pipelines the
4 producers had up there.

5 In 1983/84 we constructed a 20 inch line from the Beluga
6 field which is over on the west side of the Inlet through the
7 Mat Valley and bring in gas to Anchorage so that we could bring
8 gas from both directions.

9 Also built are systems that belong to others. The history
10 of the Cook Inlet is that they discovered about -- what we know
11 to be about eight trillion (ph) cubic feet of gas in the '50s
12 and '60s while looking for oil. To monetize that investment
13 various producers built industrial plants to utilize that gas.
14 The LNG plant and the ammonia urea plant were constructed at
15 Nikiski.

16 There were pipelines build from the fields that were
17 separate from the utility lines. To take that gas to the field
18 there's a 20 inch that runs from the Kenai field down near
19 Soldotna up the coast to Nikiski, the KNPL line which is the
20 subject of proceedings with this Commission in an order, I
21 believe, in December that approved a settlement agreement
22 dealing with that.

23 There was also a line that you can see in red that runs
24 across the Inlet from Nikiski to Tyonek. That's the marine
25 crossing portion of CIGGS and actually the red -- the yellow

1 line that runs from Tyonek down along the coast is also part of
2 the CIGGS system that is the subject of a proceeding where, I
3 think, the settlement has not yet been approved by the
4 Commission dealing with that line.

5 In the early '90s there was another line built that
6 connected on the west side that runs from Tyonek to Beluga,
7 that's Beluga Pipeline Company owned by Marathon. That brought
8 gas from the west side up to the Beluga field partially for
9 Chugach Electric needs and interconnected with our system to
10 bring gas around the Inlet.

11 The last main pipeline construction was done in, I think,
12 2002/2003 and an extension in 2004/5. The KKPL line that runs
13 -- originally ran from Kenai field, the interconnection between
14 KK- -- KNPL, I'm sorry, and our pipeline down to about halfway
15 between Ninilchik and Clam Gulch was Phase 1 of KKPL to bring
16 the -- primarily the Ninilchik unit on line, but all the other
17 small plac- -- other fields that have been discovered down that
18 way and then Unocal did an extension of that down to Happy
19 Valley. That's, kind of, what we have for the transmission
20 pipeline system today.

21 We actually set a record earlier this winter on the day
22 before Thanksgiving so we've actually broke two records this
23 year, but I want to step back a little bit and look at our last
24 real record day, our last real cold winter day and that was
25 February 3rd, 1999.

1 February 3rd, 1999 we moved 272 million cubic feet of gas.
2 The average temperature was 19 below that day. How did that
3 gas get to Anchorage? The bulk of the gas came from the
4 production on the west side of Cook Inlet. I'm now clicking
5 the two animations.

6 183 million coming from both the Beluga field and from
7 west side gas, Steelhead Platform being the primary producer
8 coming up CIGGS, branching off and coming into our system up
9 the Beluga pipeline interconnecting at the Beluga field and
10 mixing with Beluga field gas and with west side production that
11 Unocal has beyond the Beluga.

12 The remainder of the gas came up from the south side, the
13 original pipeline system about 89 million cubic feet of gas
14 primarily from the Beaver Creek field and the Kenai field.
15 While we had the ability to take gas through this royalty line,
16 not much gas other than the Beaver Creek field which is right
17 here, halfway between Nikiski and Sterling on the royalty line,
18 the bulk of the gas going in at 1999 was coming from that
19 direction.

20 Now, I'm going to compare that to what happened on January
21 9th of this year, two weeks ago. That's the next click and the
22 first animation.

23 We had 122 million coming through this pipeline from the
24 west side. We had 170 million coming up from the west -- or
25 from the east side. Notice the significant change in where the

1 gas is coming from.

2 These fields, Beluga field and the field that Steelhead
3 sits on are in decline. There are significant reserves, but
4 they've been producing for 40 years. They're in decline.
5 There's been significant drop in the deliverability from those
6 fields.

7 The new discoveries have been down here so we have seen a
8 shift from the gas being produced on the west side to the gas
9 being produced on the south side and we're seeing more and more
10 of our cold weather gas coming from there.

11 There's also another shift that's happened between 200- --
12 or between 1999 and 2007. 122 million coming up from the west
13 side, eight of that was out of storage coming from
14 Unocal/Chevron's storage facility right about here at Pretty
15 Creek. That's -- this is the first year of this storage
16 facility. I believe that they target having about 10 million
17 available on a daily basis from that.

18 Also we have storage coming in from the south side so of
19 the 170 million that was coming into the system from the east
20 properties, only 115 of that was coming from storage -- or, I'm
21 sorry, coming from production, 55 million approximately was
22 coming from storage primarily Unocal/Chevron storage at Swanson
23 River that comes in, and comes into our system here.

24 There's even a little bit more to this picture. What
25 happened, in fact, was the LNG plant was shorted by 35 million.

1 35 million of gas that would have gone to the LNG plant on this
2 day was diverted for utility use. We had 53 million coming up
3 from KKPL and in something that's happened -- none of this can
4 remember this happening, in fact, there was no gas crossing the
5 marine CIGGS.

6 All of the west side production was coming up CIGGS, the
7 Beluga line, drop off at Chugach for their needs and to come on
8 into town for the rest of the system needs. No gas coming
9 through here.

10 Remember me talking a little bit earlier that these
11 producer owned systems were really built to bring gas to the
12 industrial plants, somewhat separate from the system to bring
13 gas in for the community use.

14 We have this line, an eight inch line, but it reaches
15 capacity at about 55 million. We had 55 million coming out of
16 storage, let alone what was being produced out of Pretty Creek.
17 We have some capacity bottlenecks here to bring this gas into
18 town and we'll talk about that a little bit later as to what
19 we're going to see going on.

20 I can tell you that there was a very intricate dance going
21 on the night of the 8th going on to the 9th. And first of all
22 I want to applaud and thank every one of the producers for
23 lending a hand and making sure that everything move smoothly as
24 it was.

25 We had 20 million of capacity that's not available at

1 Beluga. They're got a compressor that's in installation
2 process, but that is not ready and probably now won't be ready
3 until after the first quarter so we were short 20 million
4 coming into the system from Beluga.

5 We had some minor well freeze-ups in a couple of the
6 fields that took a few Mcf here -- 2,000 Mcf here, there out of
7 the system, but basic- -- everybody got -- all the gas got to
8 Anchorage, all the power customers had all the gas, but to do
9 that it came out of the LNG plant and as you will see in a
10 moment there was virtually nothing going to the ammonia urea
11 plant.

12 We were moving gas in places that gas was not designed to
13 move over the current systems we have. It was done with
14 extreme cooperation, with displacement, with trading to get
15 gas, including gas coming from here basically into here through
16 bottleneck lines. We've not seen a winter like this probably
17 since 1999. We haven't had to test the system like we've
18 tested the system for the last -- 1st of November and now.

19 We are on the ragged edge. If we had a major failure the
20 only place the additional gas would have come from would have
21 had to have come from the LNG plant and there's a limitation
22 right now as to how we could get that gas, even with the
23 swapping into the situation. We'll take about that a little
24 bit later as part of the infrastructures, but I want to
25 emphasize that there's not spare, spinning reserve now. We've

1 taken it away from the LNG plant.

2 I want to compare now just what -- between '99 and '07.
3 13 (ph) below average temperature in '99, 10 below two weeks
4 ago. Throughput 277 (ph), 292. That 272/292 breaks down to
5 Enstar gas sales in '99 of 187, again this is gas we purchase
6 and turnaround and sell to the residential, small commercial,
7 large commercial customers. 227 two weeks ago. Commercial
8 transport was 29. Calculate commercial transport at being 16
9 two weeks ago. Power transport 56.

10 Back in '99 we had the military power plant still here,
11 those have been shutdown. Part of that loads been picked up by
12 ML&P, part of that loads been converted to heat load and being
13 serviced by either commercial or ourselves as gas sales
14 customers. We had some industrial transport on -- firm
15 industrial transport on -- also on the 7th -- or I'm sorry, on
16 the 9th.

17 This isn't the whole story. This is just what happened on
18 Enstar's system. To take a look at the Cook Inlet you need to
19 look at what happened to the entire Cook Inlet delivery system
20 on that peak day.

21 I want to thank the various producers and plants for
22 giving me some of these numbers. Again, some of them are
23 approximations and going back to '99 the historical records
24 aren't as good as we'd like to have. Some of this is based on
25 nominations, but this is the best we can point out what the

1 situation was both in 1999 and two weeks.

2 Again, you have the Enstar system at 272 versus 292.
3 Chugach/Beluga was taking 78 back in '99. Taking 83. These
4 are -- this is stuff that's off Enstar's system. So this is
5 Chugach/Beluga 78 versus 83. Nikiski LNG was taking 224 back
6 in '99, taking about 150 last week. Fertilizer plant 157 back
7 in '99. The latest information I have is this number may be
8 about 1 or 2 or basically just taking enough to keep the
9 buildings warm and keep everything from freezing over there.

10 Tesoro, it looks like they were taking about 13 and versus
11 six right now so the Cook Inlet deliverability on those peak
12 days back in '99 was 744 versus 531 today.

13 Now, in discussions with producers and others there was
14 still more gas behind the valves for the deliverability back in
15 '99 and we were not interrupting the fertilizer plant even
16 though through backup agreements we could have done so, and
17 there was not interruption to the LNG plant.

18 We've lost 200 million in deliverability. Not surprising
19 given the size of the fields that are out there that are in
20 decline. We also had no storage in '99. Storage today.

21 This one I wanted to talk about, what is going to happen
22 to move gas now and unfortunately the animation here didn't
23 work as well as I wanted it to, but can you please ignore the
24 little yellow for a second. I want to talk about what will
25 happ- -- what could happen if it gets colder -- cold again and

1 we have something break or if it gets colder and we need more
2 gas.

3 As I talked about on the earlier slide about the only
4 place to get it is the LNG plant and we have limitations as to
5 what we can get through this line and what we can basically
6 move around by displacement and other means to get it through
7 here. Currently there is not a physical connection between the
8 KNPL pipeline and our system here so we can't utilize this 20
9 inch line with utmost capacity.

10 With the approval of the Settlement Agreement on KNPL we
11 can now move forward with some projects that will allow us to
12 potentially back-flow KNPL on peak days. There will be an
13 interconnection constructed this year, this summer to
14 physically connect KNPL and APC's pipelines at the Kenai field
15 so we can move gas south, utilize this to help relieve the
16 bottleneck that we have here.

17 Second of all, there is planned work to be done to better
18 let gas come from the Swanson River field into KNPL. Currently
19 gas goes in -- up KNPL in the summertime into the Swanson field
20 for storage, but it's not set up to take a lot of gas coming
21 back so the modifications will be done on the system. We gerry
22 rigged -- we used existing piping and waste (ph) piping has not
23 been used.

24 And I say we, I really have to hand it to Unocal/Chevron,
25 Marathon and Agrium for moving gas around in pipes that weren't

1 designed originally to do it that way to get as much as they
2 possibly can into the system or into the LNG plant so that we
3 could get everything we needed on the cold day, so that's a
4 second phase project that on slated to be done this summer.

5 The other situation is ConocoPhillips has the North Cook
6 Inlet field. It has a dedicated pipeline that goes straight
7 into the plant for this gas. Part of the gas that was used on
8 our peak day actually came from ConocoPhillips under agreements
9 they have with the other producers from this field.

10 Now, things moved around by paper, but in fact, there is
11 -- other than backing -- taking it to the plant and then
12 backing it out through a small line that we have, there's
13 really no way to get this gas into the system up here to serve
14 everybody.

15 So the other thing that's planned for this summer is an
16 interconnect between Cook Inlet -- north Cook Inlet line and
17 probably CIGGS, that's going to, kind of, depend on what the
18 regulatory status is, I think, but probably the north end of
19 CIGGS so that in an emergency situation the huge amount of
20 deliverability that's coming off of here can get dumped into
21 the system to bring it either this way, which is already full
22 or this way down and over here.

23 The other thing I want to talk about just briefly with
24 this as well is in the earlier slides I showed how the
25 production over here is declining and how this pipeline is

1 getting less and less gas moved through it. This pipeline is
2 getting more and more moved through it.

3 We have compressors stations here at the Kenai field and
4 then right about here to maximize the amount going through this
5 line that's actually parallel coming up, but there is a
6 limitation to the amount of gas that we can bring up this way
7 without putting in more compression or physically looping the
8 pipe -- the line.

9 Also, we have large loads on the west -- I'm sorry, on the
10 north side of Anchorage, primarily ML&P's generation. It
11 really needs high pressure gas that comes through here. There
12 is discussion among the various parties that at some point in
13 time we may need to put compression either here at Nikiski or
14 compression here at Granite Point so that this line not only
15 would go to zero, the marine CIGGS crossing would go to zero,
16 but in fact, flow backwards and coming in here to bring gas
17 around this way to bring it into the system.

18 We had a series of meetings with the various producers,
19 transporters and the power customers in November and December
20 laying this out and talking about these solutions to try and
21 get the infrastructure that we have to move the gas to where
22 it's got to go on these cold days.

23 Again, one of the big surpri- -- you know, we have not had
24 a cold day like this and cold weather like this for many years.
25 I think it surprised some people, especially for the loads that

1 were not Enstar gas supply loads and some of them that weren't
2 Enstar gas supply loads until this winter.

3 We talked about how much -- we talked about earlier in the
4 year that we were getting gas coming back too as transport
5 customers coming back to us, we have picked up about three and
6 a half billion feet a year of annual load of transport
7 customers that have come back to gas supply.

8 In November and December when we had the really cold
9 weather one transporter just didn't have enough gas to satisfy
10 their customers and they had to shed an additional 189
11 customers (ph) and that happened in December, so deliverability
12 is extremely tight. Everybody has other commitments, but we're
13 taking it away from the industrial plants. We're taking it
14 away from other customers.

15 We do a lot more negotiating on a daily basis for the
16 deliverability because everybody wants to make sure that
17 they're putting their fair share in because they have another
18 market for their fair share. The gas supply has gotten very,
19 very complicated and it's gotten very, very tricky.

20 In conclusion, just the points we wanted to bring out to
21 you. Cook Inlet deliverability has dropped significantly, but
22 we've kept everybody on. I'm sorry, I'm ahead of myself.

23 What happens if we have another cold day and we have a
24 problem? We'll go -- we'll try to get as much as we can from
25 the LNG plant. The next steps, and we've actually walked

1 through this scenario three times this winter because we were
2 getting very concerned. The next step would be to ask the
3 power customers to cease making economy energy sales outside of
4 the Cook Inlet.

5 In other words, please, interrupt the economy energy sales
6 that are going to Fairbanks. Beyond that we start asking them
7 to send power down from Fairbanks, then you start talking about
8 who can generate power with something other than electricity --
9 or I'm sorry, with gas.

10 And then we get into scenarios that we don't even want to
11 talk about, but that is the planning scenarios that we've
12 actually walked through with everyone both in a planning
13 meeting and then on a couple of nights so far this winter --
14 more than a couple of nights so far this winter where things
15 are starting to get really, really interesting.

16 So here's the take away, first of all, we made everything
17 and the fact that we did make everything with a really cold day
18 has given some of the producers a little bit more confidence of
19 what they've really got, but Cook Inlet deliver --
20 deliverability understandably has dropped significant.

21 Natural gas has had to move differently than it's had to
22 do in the past. Demand is not being met on peak days. The
23 indust- -- Agrium is gone. The LNG plant is shorted. The
24 Tesoro plant is shorted.

25 Additional work is going to be necessary to stem the

1 deliverability decline and infrastructure investments are
2 needed to transport natural gas from where it is to where the
3 load is, the high, critical load is, the residential,
4 commercial and industrial customers. And I think the
5 Commission will probably see some of the interconnect
6 agreements under those various pipelines for this summer's
7 planned work for later on.

8 And that concludes my presentation. This presentation
9 will be available on our website probably later today or early
10 tomorrow, as all of our public presentations are. And with
11 that I'd be happy to answer any questions.

12 ACTING CHAIR JOHNSON: Questions for Mr. Dieckgraeff?
13 Commissioner Harbour.

14 COMMISSIONER HARBOUR: Thanks for being with us, sir. You
15 can sit down if it would be more comfortable for you.
16 Appreciate you standing for the presentation.

17 Do you recall after 2000/2001, similar in that time frame,
18 the AEDC did a study of Cook Inlet gas supply and, I think,
19 Enstar participated in that study?

20 MR. DIECKGRAEFF: Enstar participated in the study that
21 was done in 2000/2001. We helped come up with the money to
22 publish it after it was completed among other things.

23 COMMISSIONER HARBOUR: Okay. And it's that study.....

24 COURT REPORTER: (Indiscernible - away from
25 microphone).....

1 MR. DIECKGRAEFF: Okay. Yes.

2 COMMISSIONER HARBOUR: And in your opinion would I be
3 correct in remembering generally that the type of situation
4 we're encountering now was pretty well projected at that time?

5 MR. DIECKGRAEFF: Actually it's been projected since the
6 mid-'90s. We did work dealing.....

7 COMMISSIONER HARBOUR: I understand. I'm just.....

8 MR. DIECKGRAEFF:with the (indiscernible -
9 interrupted).....

10 COMMISSIONER HARBOUR:asking about that.....

11 MR. DIECKGRAEFF: Yes.

12 COMMISSIONER HARBOUR:particular study though.

13 MR. DIECKGRAEFF: Yes.

14 COMMISSIONER HARBOUR: And am I to understand from your
15 presentation -- you talked about declining production, but am I
16 to understand from your presentation that -- well, I don't
17 think you addressed in your presentation that there have been
18 some discoveries, otherwise the decline would have been
19 steeper.....

20 MR. DIECKGRAEFF: Definitely.

21 COMMISSIONER HARBOUR:over the last five years, is
22 that.....

23 MR. DIECKGRAEFF: Definitely, there's -- there have been
24 discoveries. The largest one I'm aware of is the Ninilchik
25 Unit down that Unocal and -- Unocal, now Chevron and Marathon

1 made and it's in the several hundred Bcf range, but had those
2 -- and there's been some smaller fields discovered.

3 COMMISSIONER HARBOUR: Okay. Now, just because we're at a
4 Public Meeting -- and I appreciate the initiative in providing
5 this presentation. I think it's good to do on a regular basis,
6 but I can't let you go without asking you about a statement you
7 made regarding scenarios you don't want to think about.

8 And I think because you've thought about those and you
9 mentioned them today, the public is entitled to know what are
10 the scenarios you don't want to think about that would be
11 scenarios that would follow those that you did describe such as
12 a shedding of supply from industrial customers to -- in favor
13 of residential customers such as interrupting interruptable
14 supplies to other markets such as bringing in actual new
15 volumes from other markets or power from other markets over and
16 above those -- that list of items that you mentioned that would
17 help satisfy demand in an extreme situation.

18 Can you identify what are those scenarios that you don't
19 want to think about, but which probably the public ought to be
20 aware of?

21 MR. DIECKGRAEFF: Well, first of all if we were in an
22 emergency situation we would do like other utilities that have
23 had some supply constraint for whatever reason is get on
24 publicly and ask people to try to conserve and back off their
25 thermostats and do the best they can at that point.

1 At this point we're already assuming that we're getting
2 everything that we can get into the system from the industrial
3 plants and that we are getting everything we can get from the
4 power customers and power coming down from Fairbanks and having
5 them over -- try to get as much as can from hydro and ML&P
6 switching to fuel oil. That actually would pick up quite a bit
7 at that point. Forty million a day is a pretty big chunk of
8 load that could come from -- perhaps, from the power side being
9 put in.

10 Beyond that you start considering whether you have to
11 block off portions of the system. I mean, we don't have a
12 button in gas control that can close everybody's valve. There
13 are 125,000 meters out there. Essentially we would have to be
14 able to turn people off mandatorily or types of customers off
15 ourself. We would physically have to go to that location and
16 do it.

17 So what you look at is trying to isolate portions of the
18 system. You do not want to get into a situation where the
19 pressure in the system drops below point and you drop out
20 everybody because that's what, in fact, could happen. And to
21 refer back to a previous discussions before the Commission in
22 other -- in dockets that's where you get into the 100,000 pilot
23 light scenario or now 125,000 pilot light scenario.

24 COMMISSIONER HARBOUR: Understood, thank you very much,
25 sir, that's all I had.

1 ACTING CHAIR JOHNSON: I have a couple inquiries.
2 Mr. Dieckgraeff, has the utility -- ideally be prepared to
3 answer this question today, but maybe you weren't, still
4 compile heating degree day numbers for the current year and do
5 you have any knowledge about how the current year compares
6 season to date, if you will, to the average season to date?

7 MR. DIECKGRAEFF: We're running ahead -- a little bit
8 ahead for January. February was the coldest February since
9 1999 or 1990. I'm sorry, not February, November was the
10 coldest since 1990. December started out war- -- was warmer in
11 the center, got cold a little bit at the end, but I believe it
12 was still -- ended up being slightly warmer than normal.
13 January, the first part of January, of course, was cold. We
14 have a cold January last year, but month to date, I think,
15 we're still running ahead of the 10, 15 year normal.

16 ACTING CHAIR JOHNSON: Do you publish the heating degree
17 data on the website anywhere?

18 MR. DIECKGRAEFF: We don't. The Weather Service does.

19 ACTING CHAIR JOHNSON: I've looked pretty hard for the
20 Weather Service. I can never dig it out very well.

21 MR. DIECKGRAEFF: They -- if you go to the sec- -- if you
22 go the forecast office website, the Anchorage forecast office
23 website, they have a link that says climate and you switch
24 over. You click that link. You can see the degree days for
25 that individual day and, kind of, season to date, year to date

1 and half a year to date numbers.

2 The data is uploaded eventually to the National Climate
3 Data Center in Washington D. C. but.....

4 ACTING CHAIR JOHNSON: Yeah. And maybe we can talk about
5 that. A little further along the line you can direct me.....

6 MR. DIECKGRAEFF: There is a graph on their website that
7 shows the temperature also.

8 ACTING CHAIR JOHNSON: Okay. One thing -- and it's -- I
9 don't want -- and let me start by saying we're not trying to
10 assert jurisdiction anywhere where we don't have it. At the
11 same time I was concerned when you said that in cooperation
12 with the rest of (ph) the producers and users that you had been
13 utilizing some pipe and some facilities in ways in which it had
14 not, perhaps, been designed. I think we have a little
15 additional awareness these days about pipeline safety issues
16 and -- do we have your assurance that at no time was a request
17 made to operate any facility in an unsafe manner?

18 MR. DIECKGRAEFF: You have our assurance. Everybody was
19 trying to make sure they stayed well within their safety
20 bounds, so -- but everybody has assured us that what they did
21 was safe.

22 ACTING CHAIR JOHNSON: Okay. Anything further for
23 Mr. Dieckgraeff this morning? Anything further from you, sir?

24 MR. DIECKGRAEFF: No, not unless we have any more
25 questions.

1 ACTING CHAIR JOHNSON: Thank you very much.

2 MR. DIECKGRAEFF: Thank you.

3 ACTING CHAIR JOHNSON: That brings us to item 6, Other
4 Business, is there Other Business to come before the Commission
5 today?

6 Not hearing anything, item 7 is an Executive Session.
7 There -- to my knowledge there is an item that could be
8 addressed in an Executive Session. Is it the desire -- and
9 that item pertains to a Petition for Confidentiality.
10 Commissioner Harbour.

11 COMMISSIONER HARBOUR: Yes, Commissioner Johnson, if
12 there's no objection I would urge that we go into the Executive
13 Session for the purpose of discussion future direction in that
14 matter.

15 ACTING CHAIR JOHNSON: Okay.

16 COMMISSIONER HARBOUR: And that the matter to be discussed
17 is confidential information that we have received from a
18 utility.

19 ACTING CHAIR JOHNSON: Right. Is there a second, just to
20 keep things on the safe side?

21 COMMISSIONER WILSON: Second.

22 ACTING CHAIR JOHNSON: It's moved and then seconded that
23 we go into Executive Session for that purpose and that purpose
24 alone. Without objection we will be in Executive Session.

25 (Off record - 11:43 a.m.)

APPENDIX E